



# **CENTRO STUDI DI ECONOMIA E TECNICA DELL'ENERGIA "GIORGIO LEVI CASES"**

**Cristiano Franceschinis**  
Ricercatore a Tempo Determinato (RTD-B)  
Dipartimento Territorio e Sistemi Agro-Forestali

**Le ricerche del Levi Cases**  
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**Luisa Fernanda Eusse Villa**  
Dottoranda  
Dipartimento Territorio e Sistemi Agro-Forestali

**Title:** EXPLORing the market for thermochemical Energy storage systems in building applications. (EXPLORE)

**Linked project:** Sustainable AddiTive ManufactuRing of Low-temperAture Thermochemical Energy StoraGe Systems for Building AppliCations (STRATEGIC)

**Research team:**



Prof. Paolo Colombo  
(Dep. DII)



Prof. Enzo Menna  
(Dep. DiSC)



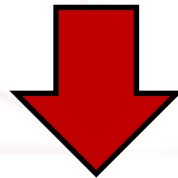
Prof. Mara Thiene  
(Dep. TESAF)



Dott. Andrea Pezzuolo  
(Dep. TESAF)

## Background and aim of the project

- Thermochemical energy storage systems are receiving an increasing attention due to their performance
- Components of such systems can be produced with **additive manufacturing**, which can use **natural and waste materials** for the fabrication of structures, thus increasing the **sustainability of production**
- Despite the potential advantages of such technology, the **economic analysis** of its use for building applications has yet to receive serious attention



The project aims at **investigating the potential market** for thermochemical energy storage systems with components obtained from sustainable additive manufacturing

## Methods

- Choice Experiment to explore consumers' **preferences and willingness to pay** for building applications of thermochemical energy storage systems with components obtained from sustainable additive manufacturing
- Survey with questions related to respondents' attitudinal/psychological aspects, with focus on **propensity to adopt innovative products/solutions** (e.g. Diffusion of Innovation Theory)
- Econometric analysis: **Discrete Choice Models**

$$P(U_{ig} > U_{ij}) = \frac{\exp(\mu V_{ig})}{\sum_{j=1}^J \exp(\mu V_{ij})}$$

$$P_{ig} = \frac{\exp(\beta_i' X_g)}{\sum_{j=1}^J \exp(\beta_i' X_j)}$$

$\beta_i'$  = vector of attributes' coefficients

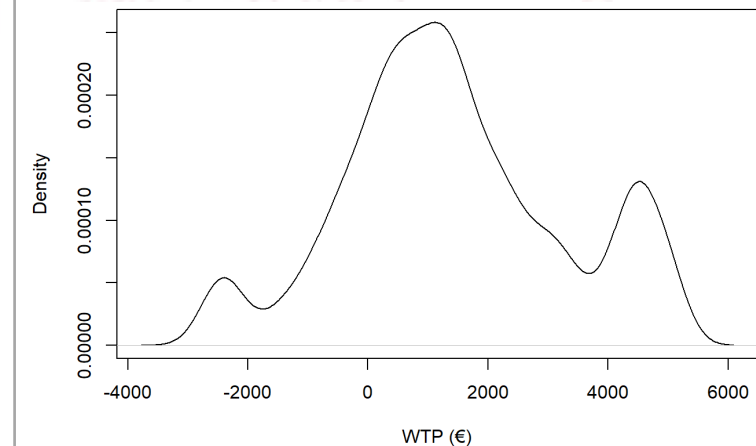
$X_{g/j}$  = vector of attributes of alternative g/j

$\mu$  = scale parameter

## Expected results

- Estimation of willingness to pay (WTP) values and of their distribution across the population
- Market segmentation (latent class models) according to end-users' profile
- Forecasting of market shares

Distribution of WTP values  
for nanocarbon devices



Such information is crucial to involve industries/investors in the production of devices using the material, thus **promoting its diffusion**